



## **TENDER**

### **CALCIUM CHLORIDE SUPPLY, DELIVERY AND APPLICATION**

**CONTRACT #2018-PW-002**  
(This is a 3 year contract)

**TENDERS RECEIVED BY:**

The Corporation of Tay Valley Township  
217 Harper Road,  
Perth, Ontario K7H 3C6

**Attention: Amanda Mabo, Clerk**

Telephone: 613-267-5353 ext. 130  
Toll Free: 1-800-810-0161  
Fax: 613-264-8516  
E-mail: [clerk@tayvalleytwp.ca](mailto:clerk@tayvalleytwp.ca)  
Website: [www.tayvalleytwp.ca](http://www.tayvalleytwp.ca)

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
SUPPLY, DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART “A” – INFORMATION TO BIDDERS**

**1. Tender Form**

Sealed Tenders, clearly marked as to the contents, on the forms supplied by the Corporation of Tay Valley Township (“the Township”), will be received, by the undersigned or his/her designated representative, at the Municipal Office, 217 Harper Road, Perth, Ontario, until **1:00 p.m.**, local time, as determined by the clock located on the computer in the reception area of the Municipal Office, on **Thursday, April 26<sup>th</sup>, 2018 for Supply, Delivery and Application of Calcium Chloride.**

Tenders received after closing time will not be considered.

The Corporation of Tay Valley Township  
217 Harper Road,  
Perth, Ontario K7H 3C6

**Attention: Amanda Mabo, Clerk**

Telephone: 613-267-5353 ext. 130  
Toll Free: 1-800-810-0161  
Fax: 613-264-8516  
E-mail: [clerk@tayvalleytwp.ca](mailto:clerk@tayvalleytwp.ca)

One copy of the **completed Form of Tender**, Part “D”, on the forms provided, shall be submitted. All information shall be shown in the tender in the spaces provided, including the signature of the Bidder with his/her address and telephone number.

Tender Forms must be properly signed and witnessed, or signed, witnessed and sealed if the bidder is a Corporation. Tenders must be submitted, using the Tender Label – Form 5 (to be affixed on your Tender Envelope).

The Tender must be legible, written in ink or typewritten, where stipulated, with the unit price for every item and other entries clearly shown. Tenders which are incomplete, conditional or obscure or which contain erasures or alterations not properly initialed, or irregularities of any kind, may be rejected. Submissions must not be restricted by a statement added to The Corporation of Tay Valley’s Form or by a covering letter, or by alterations to the form supplied, unless otherwise provided in Part “A” - Information to Bidders.

Tenders received by fax or email will be disqualified.

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
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**PART "A" – INFORMATION TO BIDDERS**

**2. Clarification of Documents**

Any clarification of the Township's documents required by the Bidder, prior to submission, shall be requested through the Township. Any such clarifications so given shall not, in any way, alter the Township's documents and the Bidder and the Township agree that in no case shall oral arrangements be considered. No officer, agent or employee of the Township is authorized to alter, orally, any portion of these documents. During the period prior to submissions, alterations will be issued to Bidders as written Addenda. In the submission, the Bidder shall list all Addenda that were considered when the submission was prepared.

All questions shall be directed, in writing (by email) to the Clerk.

All questions/discrepancies identified must be sent to the Township at least three (3) business days prior to the submission due date.

Copies of all questions and answers and any addenda will be posted on the website no later than two (2) business days prior to the submission due date.

**3. Contract Documents and Order of Precedence**

The contract documents shall consist of all the pages of the Tender documents, issued by the Township, and the Company's submission. Do not remove any pages from the Township's Form.

These documents, and portions thereof, take precedence in the order in which they are named above, notwithstanding the chronological order in which they are issued or executed.

The intent of the Contract is that the Company shall supply equipment and materials or services complete and suitable for the Township's intended use.

None of the conditions contained in the Bidders standard or general conditions of sale shall be of any effect unless explicitly agreed to by the Township and set forth or specifically referred to therein.

**4. Addenda**

Bidders may be advised by addenda, of required additions, deletions or alterations in the requirements of the Tender documents. All such changes shall become an integral part of the Tender documents and shall be allowed for in arriving at the total submission price.

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**PART “A” – INFORMATION TO BIDDERS**

**5. Harmonized Sales Tax**

Harmonized Sales Tax (H.S.T.), or any other applicable taxes, will be paid **in addition** to the tendered price.

**6. Health and Safety**

The Bidder assumes full responsibility for conforming with all legislation regarding the safety of his/her employees and the public on this Contract and all notices required to comply with the legislation.

Accordingly, the Bidder shall:

- (a) Demonstrate establishment and maintenance of a health and safety program with objectives and standards consistent with applicable legislation.
- (b) Provide a copy of your Company’s Health and Safety Policy, dated not later than **2018**, to be submitted with the Tender.
- (c) Provide a copy of the applicable WSIB Certificate of Clearance or equivalent (if the Bidder is from outside Ontario), to be submitted with the Tender.

Upon request, at any time, from the awarding to the completion of the Contract, submit proof of fulfillment of the above noted.

**7. Accessibility**

The Bidder shall provide a declaration with the Tender that they are compliant with the Accessibility for Ontarians with Disabilities Act and its Regulations.

**8. Bidder’s Checklist**

To assist Bidders with completing a response to this Tender, a Tender Checklist is included in Part D.

**9. Withdrawal**

A Submission may be withdrawn at any time prior to the closing date and time at the Bidder’s discretion. Withdrawal notification must be in written form, signed and must be submitted to the Clerk. No fax, telephone calls or emails will be accepted. After the official closing date and time, all Submissions received shall be irrevocable.

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SUPPLY, DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART "A" – INFORMATION TO BIDDERS**

**10. Public Opening**

All submissions will be opened at the Municipal Office, 217 Harper Road, Perth, Ontario, on the same day and time as the closing date.

**11. Tender Results**

The names of the Bidders and total bid prices will only be made available at the Tender Opening. After the Tender Opening, requests may be submitted to the Township for the results and only the names of the Bidders and total bid prices, as read out at the Tender Opening, will be given in the reply. Bid results will be posted on the Township's Website at [www.tayvalleytwp.ca](http://www.tayvalleytwp.ca) within 48 hours of the Tender Opening.

**12. Bid Acceptance**

It shall be the policy of the Township that in any procurement of goods, services, facilities or construction invitations to submit a tender to the Township, the Township reserves the right to reject an offer to supply goods and/or services or Tenders presented in response to the Township's procurement processes where the Township determines, in its sole and unfettered discretion, that the entity making the offer has performed poorly on any Township contract during the previous five-year period. Township Council may remove a Company's name from consideration for a contract under this Policy, for a period of up to five (5) years, on the basis of documented poor performance or non-performance on a Township Contract.

Unless otherwise specified in these Tender documents, this Tender constitutes an irrevocable offer to provide the goods and/or services described herein **for a period of ninety (90) calendar days** from the closing date of the receipt of Tenders. **The Township anticipates awarding the Contract no later than May 15<sup>th</sup>, 2018.**

The Bidder may be required to show, in terms of experience and facilities, evidence of its ability, as well as that of any proposed subcontractor, to perform the work by the specified delivery date.

The Township reserves the right to award by item, or part thereof, groups of items, or parts thereof or all items of the Submission, and to award Contracts to one or more Bidders submitting identical prices, to accept or reject any Submission in whole or in part; to waive irregularities or omissions. If in so doing, the best interests of the Township will be served. No liability shall accrue to the Township for its decision in this regard.

The acceptance of any Submission is subject to appropriate funding acceptable to the Township.

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**PART "A" – INFORMATION TO BIDDERS**

The placing in the mail or delivery of a notice of award to the Company address, given in the Submission, shall constitute notice of acceptance of the Contract.

**13. Insurance**

The successful Company shall provide the following insurance:

General Liability

The General Liability policy shall be underwritten by an insurer licensed to conduct business in the Province of Ontario and include but not be limited to the following:

- a) Third party bodily injury, personal injury and property damage, to an inclusive limit of not less than \$2,000,000 per occurrence.
- b) The Township shall be added as an additional insured.
- c) The policy shall contain a provision for cross liability and a severability of interest clause.
- d) The policy shall contain a provision for contractual liability – oral and written
- e) The policy shall provide the Township with 30 days' notice of cancellation or nonrenewal.
- f) Non-owned Automobile Coverage for a limit of not less than \$2,000,000 including contractual non-owned coverage.
- g) Contingent Employer's Liability.
- h) Broad Form Property Damage.

Contractors' Equipment Insurance

"All risks" contractors' equipment insurance covering construction machinery and equipment used by the Contractor for the performance of the Work, excluding boiler insurance, shall be in a form acceptable to the Township and shall not allow subrogation claims by the insurer against the Township. The policies shall be endorsed to provide the Township with not less than 30 days' notice, in writing, in advance of cancellation, change or amendment restricting coverage. Subject to satisfactory proof of financial capability by the Contractor for self-insurance of his equipment, the Township agrees to waive the equipment insurance requirement.

Other Requirements

The Company acknowledges that he/she is an independent Contractor and shall, indemnify, protect and save harmless The Corporation of Tay Valley Township, its agents and employees from any and all damages, liabilities and claims of whatsoever nature arising out of the furnishing by the Company, its agents or employees of the materials and/or performing of the services covered by this Contract.

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**PART "A" – INFORMATION TO BIDDERS**

The Company remains responsible for maintaining the required insurance even if the certificates are never exchanged and/or requested.

The Contractor shall obtain and keep in force for the duration of this contract automobile insurance under a standard Automobile Policy with limits no less than \$2,000,000 in respect of each owned or leased licensed vehicle.

**14. Failure to Enter into an Agreement**

In addition to all of the Township's other remedies, if a selected Bidder fails to execute the accepted agreement or satisfy any other applicable conditions within ten (10) days of notice of selection, the Township may, in their sole and absolute discretion and without incurring any liability, approve an extension (*should agreement changes be requested*), rescind the selection of that Bidder and proceed with the selection of another Bidder.

**15. Assignment**

The Company shall not assign the Contract, or any portion thereof, without the prior consent of the Township.

If the Township agrees to the assignment of the Contract, all Assignment Agreements will be prepared, at the sole cost of the Company, and under no circumstances will the Township be responsible for these costs.

**16. Laws and Regulations**

The Company shall comply with relevant, federal, provincial and municipal statutes, regulations and by-laws pertaining to the work and its performance. The Company shall be responsible for ensuring similar compliance by its suppliers and subcontractors.

The Contract shall be governed and interpreted in accordance with the laws of the Province of Ontario.

**17. Default by Company**

If the Company commits any act of bankruptcy or if a receiver is appointed on account of its insolvency or in respect of any of its property or if the Company makes a general assignment for the benefit of its creditor, then, in any such case, the Township may, without notice; terminate the Contract.

If the Company fails to comply with any request, instruction or order of the Township or fails to pay its accounts or fails to comply with or persistently disregard statutes, regulations, by-laws or directives or relevant authorities relating to the work or fails to prosecute the work with skill and diligence or

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**PART “A” – INFORMATION TO BIDDERS**

assigns or sublets the Contract without the Township’s written consent or refuses to correct defective work or is otherwise in default in carrying out its part of any of the terms, conditions and obligations of the Contract, then, in any such case, the Township may, upon expiration of ten (10) days from the date of written notice to the Company, terminate the Contract.

Any termination of the Contract by the Township, as aforesaid, shall be without prejudice to any other rights or remedies the Township may have.

If the Township terminates the Contract, it is entitled to:

- Take possession of all of the work in progress and finish the work by whatever means the Township may deem appropriate under the circumstances.
- Withhold any further payments to the Company until its liability to the Township can be ascertained.
- Recover from the Company loss, damage and expense incurred by the Township by reason of the Company’s default (which may be deducted from any monies due or becoming due to the Company, any balance to be paid by the Company to the Township).

**18. Contract Cancellation**

The Township shall have the right, which may be exercised from time to time, to cancel any uncompleted or unperformed portion of the work or part thereof. In the event of such cancellation, the Township and the Company shall negotiate a settlement.

The Township shall not be liable to the Company for loss of anticipated profit on the cancelled portions of the work.

**19. Responsibility**

The Township shall not be responsible for any liabilities, costs, expenses, loss or damage incurred, sustained or suffered by any Bidder prior to, subsequent to, or by reason of the acceptance or the non-acceptance of a Tender save as provided in the Contract. The Township reserves the right to reject any or all Tenders and to waive formalities as the interest of the Township may require without stating reasons, therefore, and the lowest or any Tender will not necessarily be accepted.



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**PART "A" – INFORMATION TO BIDDERS**

**20. Liquidated Damages**

Liquidated damages shall be paid by the contractor if the delivery called for in the Tender is not completed within the time set out in the Tender, or by an amended date approved by the Township. The Contractor agrees to pay the Township liquidated damages at a sum of 2% of the total tender price per calendar day, for each day's delay in delivery.

**21. Payments**

The Company shall invoice the Township, "Tay Valley Township", upon completion of the Contract. The Township shall pay said invoice within thirty (30) days of receipt of the invoice.

The Township shall have the right to withhold, from any sum otherwise payable to the Company, such amount as may be sufficient to remedy any defect or deficiency in the work, pending correction of the same.

**22. Annual Price Adjustments to Contract**

Annual increases are to be negotiated by **March 31<sup>st</sup>** of each year between the Contractor and the Township and shall be limited by the All-Items Consumer Price Index (CPI) average for Ontario for the preceding 12 months, as calculated and published by Statistics Canada. Pricing is to be kept in line with neighboring Municipalities and the County.

**23. Optional Contract Extension**

The Township reserves the option to extend the Contract for two (2) additional one (1) year periods. Any renewal will be based upon quality of service, mutual agreement and annual price negotiations between the Contractor and the Township.

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**PART “A” – INFORMATION TO BIDDERS**

**24. Municipal Freedom of Information**

Any personal information collected by or on behalf of the Township under this Tender is subject to the *Municipal Freedom of Information and Protection of Privacy Act*. The information provided to the Township may be used to confirm certain information provided in the submissions for this project. The person submitting this Tender consents to such collection and use of the information. The person submitting this Tender acknowledges the Tender is a public document and that the information contained in the Tender may become public and consents to the release of that information. By responding to this Request for Tender, respondents waive any challenge to the Township decision in this regard. Any questions regarding the collection, use, or disclosure of the information should be directed to the Clerk of the Township.

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
SUPPLY, DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART “B” – GENERAL CONDITIONS**

1. For the purpose of this Tender, the effective chlorides for dust control purposes are considered to be magnesium and calcium chloride. Solutions containing a minimum of 35% by mass of pure Calcium Chloride will be evaluated as follows:

1 Metric Tonne of 35% Calcium Chloride = 739.098 litres (162.6 Imp. Gallons)

1 Flake Metric Tonne, as 77% Calcium Chloride = 1626.012 litres (357.7 Imp. Gallons)

(Note: 1 litre of 35% Calcium Chloride weighs 1.353 kilograms (2.98 lbs))

2. Product must meet Provincial Standard for Product Quality OPSS 2501.
3. Product is to be applied according to Provincial Standard OPSS 506-1.

*FMT – Flake Metric Tonne*

*FET – Flake Equivalent Ton*

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
SUPPLY, DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART "C" – SPECIAL CONDITIONS**

**Schedule "A" – Bathurst Garage – Calcium Tanks, 217 Harper Road, Perth, ON**

1. The Contractor will supply and/or spread approximately 400,000 liters (200-300F.M.T (20,000 liters) per truckload) per year as directed by the Public Works Manager or designate.
2. Calcium Chloride is to be delivered as requested by the Public Works Manager or designate within 48 hours of request. The anticipated time period for application is June and July of each year.
3. Of the 400,000 litres requested each year, the majority of the product will be applied directly to Township Roads. Deliveries directly to the tanks located at the Bathurst Garage may also be requested.
4. Naturally the Township's total yearly purchase may vary depending upon amount of precipitation.
5. The Bidder is not eligible for compensation of any sort for high or low total yearly purchases.

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART "D" – FORM OF TENDER**

**DECLARATION**

1. I \_\_\_\_\_, of \_\_\_\_\_,

**DECLARE** that no person, firm or Corporation, other than the one whose signature or the signature of whose proper officers and seal is or are attached below, has any interest in this Tender or in the Contract proposed to be taken.

2. **I FURTHER DECLARE** that this Tender is made without any connections, knowledge, comparison of figures or arrangement with any other company, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

3. **I FURTHER DECLARE** that no member of the Township Council, or any Officer of the Township is or will become interested, directly or indirectly, as a contracting party or otherwise, in the performance of the Contract, or in the supplies, work or business to which it relates or any portion of the profits thereof, or any such supplies to be used therein or in any of the monies to be derived therefrom.

4. **I FURTHER DECLARE** that several matters stated in the said Tenders are in all respects true.

5. **I FURTHER DECLARE** that this offer is to continue open to acceptance until the formal contract is executed by the successful Company for the said Tender OR for a period of ninety (90) days after the closing date, whichever first occurs and that the Township may, at any time, within that period, without notice, accept this Submission whether any other Submission has been previously accepted.

6. **I FURTHER DECLARE** that the awarding of the contract based on this Tender by the Township shall be an acceptance of this Tender.

7. **I FURTHER DECLARE** that Addendum/Addenda No. \_\_\_\_\_, inclusive, has/have been received, and that all changes specified in the Addendum/Addenda have been included in the prices submitted. I do hereby tender and offer to enter into a Contract, to do all of the work and to furnish all necessary labour, machinery, tools, apparatus and other means of construction, and to provide, furnish, deliver, place and erect all materials mentioned and described or implied therein, to complete the work, herein described, in strict accordance with the plans, specifications and special provisions and to accept in full payment therefore, the sums calculated in accordance with the actual measured quantities, except where noted, at the unit prices set forth in the tender therein as follows:

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
E-mail Address

\_\_\_\_\_  
Address

\_\_\_\_\_  
Name of Signing Authority for  
Contract (Please print)

\_\_\_\_\_  
Telephone

\_\_\_\_\_ Initials

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART “D” – FORM OF TENDER**

For the supply, delivery and application of approximately 400,000 litres of 35% Calcium Chloride dust suppressant solution.

**20,000 LITRE MINIMUM LOADS DELIVERED DIRECTLY TO OFFSITE LOCATION OR TO  
THE BATHURST GARAGE CALCIUM TANKS – 217 HARPER ROAD, PERTH, ONTARIO  
AS REQUESTED.**

<b>Unit of Measure</b>	<b>Cost Per Litre</b>	<b>Quantity</b>	<b>Total Cost</b>
1 Litre	\$	20,000	\$

Notes:

- i) HST will be paid in addition to the tendered price
- ii) Prices must be rounded to two decimal places only

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART “D” – FORM OF TENDER**

Enclosed with submission:

- 1. Completed Part “D” enclosed
- 2. 2018 Health and Safety Policy – Part “A” (#6)
- 3. WSIB Certificate of Clearance – Part “A” (#6)
- 4. Accessibility Declaration – Part “A” (#7)

Documents upon Award of Contract:

- 1. Certificate of Liability Insurance – Part “A” (#13)

**THE CORPORATION OF TAY VALLEY TOWNSHIP  
DELIVERY AND APPLICATION OF CALCIUM CHLORIDE**

**PART "D" – FORM OF TENDER**

**TENDER LABEL – FORM 5**

To help identify your Tender, please **cut out the label below and affix this label to the outside of your Tender Envelope:**

<b>THE CORPORATION OF TAY VALLEY TOWNSHIP TENDER FOR SUPPLY AND APPLICATION OF CALCIUM CHLORIDE CONTRACT #2018-PW-002</b>	
The Corporation of Tay Valley Township 217 Harper Road, Perth, Ontario K7H 3C6	
<b>Attention:</b>	<b>Amanda Mabo, Clerk</b>
Telephone:	613-267-5353 ext. 130
Toll Free:	1-800-810-0161
Fax:	613-264-8516
E-mail:	clerk@tayvalleytwp.ca
<b>CONTRACT NUMBER:</b>	<b>CLOSING DATE:</b>
<b>2018-PW-002</b>	<b>1:00PM April 26<sup>th</sup>, 2018</b>
<b>YOUR COMPANY'S NAME AND ADDRESS:</b>	



Use the above label for your envelope when you submit your Tender Document.